

PROCURE

FOOD PROCUREMENT MADE EASY

CASE STUDY

St Lawrence College and Procure Partnership



ST LAWRENCE
COLLEGE

December 2024

Founded in 1879, St Lawrence College is a co-educational independent school in Kent, serving approximately 625 pupils aged 3 to 18, including 185 boarders. In September 2024, with Procure's support the College transitioned to self-managed catering following a period of dissatisfaction and a consistent budget overspend with the previous outsourced contractor.

Objectives

1. Reduce and streamline catering costs.
2. Improve overall pupil and guest satisfaction with catering services.
3. Enhance operational efficiency whilst retaining quality.



Actions implemented

- Supply Chain Optimisation: Established new supplier partnerships with negotiated contracts and consolidated invoicing.
- Operational Improvements: Implemented PurchaseFlow (MIS) for streamlined procurement and budget management.

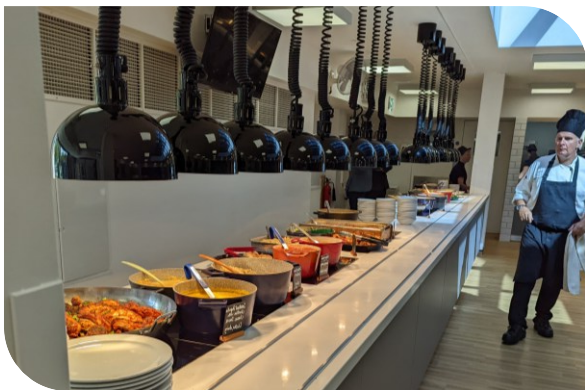


<https://www.purchase-flow.co.uk/>

- Introduced a bespoke PLOF. (Product List Order Form)
- Equipment Upgrades: Initiated a phased 5-year equipment replacement plan.
- Staffing Enhancements: Recruitment of a new Executive Chef and provided team development support to improve kitchen dynamics.
- Workflow and energy efficiencies: Adjusted kitchen dynamics and workflows to make beneficial improvements.

Achievements

- **Budget Efficiency:** Achieved better-than-expected budget performance through cost-saving initiatives and improved purchasing practices; Circa 15%
- **Service Quality:** Enhanced client satisfaction with menu improvements and streamlined service delivery.
- **Operational Gains:** Strengthened kitchen workflows and supplier management, resulting in significant cost savings whilst improving quality
- **Positive Team Dynamics:** Increased staff engagement and morale through leadership support, training and process improvements leading to better retention.



Ongoing and future focus

- **Continuous Improvement:** Ongoing monitoring of KPIs to maintain service quality and budget with an injection of innovations.
- **Long-Term Strategy:** Continued collaboration with the catering team and strategic equipment upgrades to sustain progress and move with market trends.

Conclusion

Procure's partnership with St Lawrence College has led to meaningful improvements in budget control, service quality, and operational efficiency. With continued support, the College is well-positioned for sustained success and ongoing development whilst enjoying savings.

